

For Six Month Period Ending DEC 31 1998
(Insert date)

I - REGISTRANT

1. (a) Name of Registrant (b) Registration No. 00430
Bermuda Department of Tourism
(c) Business Address(es) of Registrant 16th Flr.
205 E. 42nd Street, New York, NY 10017
44 School Street, Suite 1010, Boston, MA. 02108
245 Peachtree Centre Avenue NE, Suite 803, Atlanta GA. 30303
2835 Aurora Avenue, Suite 115-315, Naperville, IL. 60540
269 Beverly Drive, Beverly Hills, CA. 90212
2. Has there been a change in the information previously furnished in connection with the following:

- (a) If an individual:
- | | | |
|-----------------------|------------------------------|-----------------------------|
| (1) Residence address | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (2) Citizenship | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (3) Occupation | Yes <input type="checkbox"/> | No <input type="checkbox"/> |

- (b) If an organization:
- | | | |
|--------------------------|---|--|
| (1) Name | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (2) Ownership or control | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (3) Branch offices | Yes <input checked="" type="checkbox"/> | No <input type="checkbox"/> |

- (c) Explain fully all changes, if any, indicated in items (a) and (b) above.
Chicago office previously located at 150N Wacker Drive - closed as of
June 30, 1998.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, AND 5(a).

3. If you have previously filed Exhibit C¹, state whether any changes therein have occurred during this 6 month reporting period.
Yes ☐ No ☒

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

¹ The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, and by laws of a registrant that is an organization. (a waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

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4. (a) Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position	Date Connection Ended
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- (b) Have any persons become partners, officers, directors or similar officials during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
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5. (a) Has any person named in item 4(b) rendered services directly in furtherance of the interests of any foreign principal? Yes ☐ No ☒

If yes, identify each such person and describe his service.

- (b) Have any employee or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position or connection	Date terminated
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- (c) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☒

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
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6. Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(c) of the supplemental statement? Yes ☐ No ☒

If no, list names of persons who have not filed the required statement.

II - FOREIGN PRINCIPAL

7. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes ☐

No ☒

If yes, furnish the following information:

Name of foreign principal

Date of termination

8. Have you acquired any new foreign principal² during this 6 month reporting period?

Yes ☐

No ☒

If yes, furnish following information:

Name and address of foreign principal

Date acquired

9. In addition to those named in Items 7 and 8, if any, list foreign principals² whom you continued to represent during the 6 month reporting period.

10. **EXHIBITS A AND B**

(a) Have you filed for each of the newly acquired foreign principals in Item 8 the following:

Exhibit A³

Yes ☒

No ☐

Exhibit B⁴

Yes ☒

No ☐

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period?

Yes ☐

No ☒

If yes, have you filed an amendment to these exhibits?

Yes ☐

No ☐

If no, please attach the required amendment.

² The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a) (9)). A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

³ The Exhibit A, which is filed on form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

⁴ The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

III - ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 7, 8, and 9 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

Report Attached Schedules A & B

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity⁵ as defined below? Yes ☐ No ☒

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places, of delivery, names of speakers and subject matter.

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes ☐ No ☒

If yes, describe fully.

⁵ The term "political activities" means any activity that the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to political or public interests, policies, or relations of a government, a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

14. (a) RECEIPTS-MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 7, 8, and 9 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

If no, explain why.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies⁶

Date	From Whom	Purpose	Amount
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SEE ATTACHMENT - SCHEDULE "A"

Total

(b) RECEIPTS - FUND RAISING CAMPAIGN

During this 6 month reporting period, have you received, as part of a fund raising campaign⁷, any money on behalf of any foreign principal named in items 7, 8, and 9 of this statement? Yes ☐ No ☒

If yes, have you filed an Exhibit D to your registration? Yes ☐ No ☐

If yes, indicate the date the Exhibit D was filed. Date _____

(c) RECEIPTS-THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁹ other than money from any foreign principal named in Items 7, 8, and 9 of this statement, or from any other source, for or in the interests of any such foreign principal?

Yes ☐ No ☒

If yes, furnish the following information:

Name of foreign principal	Date received	Description of thing of value	Purpose
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^{6, 7} A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. (See Rule 201(e))

⁸ An Exhibit D, for which no printed form is provided, sets forth an account of money collected or received as a result of a fund raising campaign and transmitted for a foreign principal.

⁹ Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) DISBURSEMENTS-MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign named in Items 7, 8, and 9 of this statement? Yes ☒ No ☐

(2) transmitted monies to any such foreign principal? Yes ☐ No ☒

If no, explain in full detail why there were no disbursements made on behalf of any foreign principal.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
SEE ATTACHMENT SCHEDULES FOR List of Operational Expenses			

Total

(b) DISBURSEMENTS-THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value¹⁰ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in Items 7, 8, and 9 of this statement?

Yes ☐No ☒

If yes, furnish the following information:

Date disposed	Name of person to whom given	On behalf of what foreign principal	Description of thing of value	Purpose
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(c) DISBURSEMENTS-POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value¹¹ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☐No ☒

If yes, furnish the following information:

Date	Amount or thing of value	Name of political organization	Name of candidate
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^{10, 11} Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks" and the like

V - INFORMATIONAL MATERIALS

(PAGE 8)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any informational materials¹²?
- Yes ☒ No ☐

IF YES, RESPOND TO THE REMAINING ITEMS IN SECTION V.

17. Identify each such foreign principal.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating informational materials?
- Yes ☐ No ☒
- If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of informational materials include the use of any of the following:

☒ Radio or TV broadcasts

☒ Magazine or newspaper articles

☐ Motion picture films

☒ Letters or telegrams

☒ Advertising campaigns

☒ Press releases

☒ Pamphlets or other publications

☒ Lectures or speeches

☒ Other (specify) TRAVEL AGENTS

20. During this 6 month reporting period, did you disseminate or cause to be disseminated informational materials among any of the following groups:

☐ Public Officials

☐ Legislators

☐ Government agencies

☒ Newspapers

☒ Editors

☒ Civic groups or associations

☐ Libraries

☐ Educational institutions

☐ Nationality groups

☒ Other (specify) TRAVEL AGENTS

21. What language was used in the informational materials:

☒ English

☐ Other (specify) _____

22. Did you file with the Registration Unit, U.S. Department of Justice a copy of each item of such informational materials disseminated or caused to be disseminated during this 6 month reporting period?
- Yes ☐ No ☒

23. Did you label each item of such informational materials with the statement required by Section 4(b) of the Act?
- Yes ☐ No ☒

The term informational materials includes any oral, visual, graphic, written, or pictorial information or matter of any kind, including that published by means of advertising, books, periodicals, newspapers, lectures, broadcasts, motion pictures, or any means or instrumentality of interstate or foreign commerce or otherwise. Informational materials disseminated by an agent of a foreign principal as part of an activity in itself exempt from registration, or an activity which by itself would not require registration, need not be filed pursuant to Section 4(b) of the Act.

VI--EXECUTION

In accordance with 28 U.S.C. § 1746, the undersigned swear(s) or affirm(s) under penalty of perjury that he/she has (they have) read the information set forth in this registration statement and the attached exhibits and that he/she is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her (their) knowledge and belief, except that the undersigned make(s) no representation as to truth or accuracy of the information contained in the attached Short Form Registration Statement(s), if any, insofar as such information is not within his/her (their) personal knowledge.

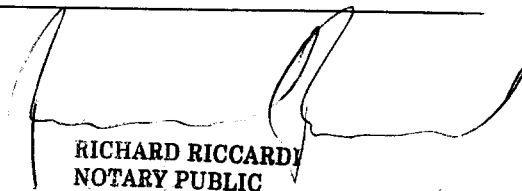
(Date of signature)

(Type or print name under each signature¹³)

FEBRUARY 14, 1999

Reginald T. Dillas

Reginald T. Dillas


 RICHARD RICCARDI
 NOTARY PUBLIC
 STATE OF NEW YORK
 NO. 01RI5082125 2/17/99
 QUALIFIED WESTCHESTER COUNTY
 COMMISSION EXPIRES JUNE 24, 2000

¹³ This statement shall be signed by the individual agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions, if the registrant is an organization, except that the organization can, by power of attorney, authorize one or more individuals to execute this statement on its behalf.

**UNITED STATES DEPARTMENT OF JUSTICE
FARA REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D.C. 20530**

NOTICE

Please answer the following questions and return this sheet in triplicate with your Supplemental Statement:

1. Is your answer to Item 16 of Section V (Informational Materials - page 8 of Form CRM-154, formerly Form OBD-64-Supplemental Statement):

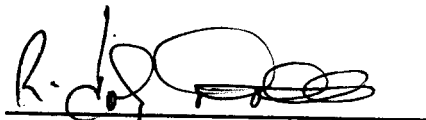
YES _____ or NO _____

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

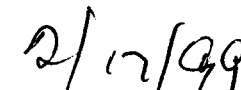
2. Do you disseminate any material in connection with your registration:

YES _____ or NO _____

(If your answer to question 2 is "yes" please forward for our review copies of all material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)



Signature



Date

R. Toby Dillas

Please type or print name of
signatory on the line above

Director of Sales, N.A.

Title

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Thursday, July 09, 1998

Hosted a Bermuda Day at U.S. Army Base, Natick, MA. by D. Adams, 120 consumers attended, literature disseminated.

Wednesday, July 15, 1998

Participated in the Austin Travel Trade Show at North General Hospital, Glen Cove, NY by P. Pitt. 75 people, literature disseminated.

Thursday, July 16, 1998

Participated in the American Airlines Travel Agent Picnic/Trade Show, Wallingford, CT by D. Tavares, 500 Travel Agents attended, literature disseminated.

Tuesday, July 21, 1998**— Thursday, July 23, 1998**

Participated in Meeting World Conference & Exposition, New York Hilton Hotel, NYC by Mary Castro. Approximately 67 meeting planners and travel agents visited booth, literature disseminated.

Hosted a Bermuda In-house presentation to Liberty Travel Agents, Liberty Training Center, Ramsey, NJ by P. Pitt. 22 agents attended, literature disseminated.

Sunday, August 02, 1998**— Wednesday, August 05, 1998**

Participated in NBTA Annual Convention & Exposition, Orange County Convention Center, Orlando, FL by Mary Castro and Dianne Carlson. Approximately 40 corporate travel agents and meeting planners visited booth, literature disseminated.

Tuesday, August 11, 1998

Presented a Bermuda Educational Seminar at the Radisson Hotel, Malboro, MA by T. MacDonald, D. Adams, D. Tavares. 82 Travel agents attended, literature disseminated, video "Your Island Country Club" shown.

Wednesday, August 12, 1998

Presented a Bermuda Educational Seminar at the Marriott Hotel, Andover, MA by T. MacDonald, D. Adams, D. Tavares. 94 travel agents attended, literature disseminated, video "Your Island Country Club" shown.

Thursday, August 13, 1998

Presented a Bermuda Educational Seminar at the Marriott Hotel in Providence, RI by T. MacDonald, D. Adams, D. Tavares. 110 travel agents attended, literature disseminated, video, "Your Island Country Club" shown.

Sunday, August 16, 1998**— Tuesday, August 18, 1998**

Participated in ASAE Annual Meeting & Exposition, Opryland Hotel, Nashville, TN by Karin Darrell. Approximately 88 executives visited booth, literature disseminated.

Monday, August 17, 1998**— Monday, August 17, 1998**

Presented an In House Seminar to 20 Consumers at First Discount Travel in Fairlawn, Ohio by L. Woolridge, literature disseminated.

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Tuesday, August 18, 1998-- **Tuesday, August 18, 1998**

Presented an In House Seminar at Jensen Travel Group, Shaker Heights, Ohio by L. Woolridge. 14 Agents attended, literature disseminated.

Thursday, August 20, 1998

Participated in the Austin Travel Trade Show at the North Shore Hospital, Manhasset, NY by P. Pitt. 300 people, literature disseminated.

Tuesday, August 25, 1998

Hosted an In-house presentation to MSW Columbia Travel Agents, Manhattan, NY by J. Guishard. 85 agents, literature disseminated.

Wednesday, August 26, 1998-- **Wednesday, August 26, 1998**

Presented Bermuda Educational Seminar at Spago's, Beverly Hills, DA; hosted by W. Glenn Bean; 80 Travel agents; literature disseminated

Thursday, August 27, 1998-- **Thursday, August 27, 1998**

Presented a Bermuda Educational Seminar at The Ritz, Newport, CA; hosted by W. Glenn Bean; 47 travel agents; literature disseminated.

Wednesday, September 09, 1998-- **Thursday, September 10, 1998**

Participated in Affordable Meetings Exposition & Conference, Washington DC Convention Center, Washington D.C. by Mary Castro. Approximately 107 meeting planners and travel agents visited booth, literature disseminated.

Monday, September 14, 1998

Participated in the Friendly Holidays Trade Show at Russo's on the Bay, Brooklyn, NY by P. Pitt. 500 people, literature disseminated.

Tuesday, September 15, 1998

Presented a Bermuda Educational Seminar at the Albany Marriott, Albany, NY by P. Pitt. 18 agents attended, literature disseminated.

Participated in the Friendly Holidays Trade Show at the Marriott Melville, Melville, NY by P. Pitt. 250 people attended, literature disseminated.

Wednesday, September 16, 1998

Participated in the Friendly Holidays Trade Show at the Tarrytown Hilton, Tarrytown, NY by P. Pitt. 250 people, literature disseminated.

Presented a Bermuda Educational Seminar at the Sheraton Hotel Civic Center, Poughkeepsie, NY by P. Pitt. 61 agents, literature disseminated.

Presented a Bermuda Educational Seminar at the Sheraton Hotel Civic Center, Poughkeepsie, NY by P. Pitt. 61 agents, literature disseminated.

Thursday, September 17, 1998

Presented a Bermuda Educational Seminar at the Maritime Aquarium, Norwalk, CT by P. Pitt. 68 agents attended, literature disseminated.

Participated in ASTA Trade Show in Columbus, Ohio by L. Woolridge. 75 travel agents in attendance, literature disseminated.

Friday, September 18, 1998

Hosted an In-house presentation to Kingdom Tours, Scranton, PA by J. Guishard. 60 agents attended, literature disseminated.

Tuesday, September 22, 1998**-- Tuesday, September 22, 1998**

Presented a Bermuda Educational Seminar, in-house, at The Travel Store Travel Agency, Palos Verdes, CA; hosted by W. Glenn Bean; 25 travel agents attended ; literature disseminated

Presented a Bermuda Educational Seminar at the Silversmith Inn, Wallingford, CT by T. MacDonald, D. Tavares. 18 Travel agents attended, literature disseminated, video shown.

Wednesday, September 23, 1998

Presented a Bermuda Educational Seminar to Liberty Travel Agents at B. Smith's Restaurant, Manhattan, NY by J. Guishard. 40 agents attended, literature disseminated.

Presented a Bermuda Educational Seminar at the Moorings, Hyannis, MA by T. MacDonald, D. Adams. 20 travel agents attended. literature disseminated, video shown.

Tuesday, September 29, 1998

Hosted an In-house presentation to Valerie Wilson Travel, Manhattan, NY by J. Guishard. 55 agents attended, literature disseminated.

Thursday, October 01, 1998

Presented a Liberty Product Educational Class at their Ramsey, NJ. location. by J. Guishard. 25 agents attended, literature disseminated.

Wednesday, October 07, 1998

Presented a Bermuda Educational Seminar at the Allentown Hilton, Allentown, PA. by J. Guishard. 55 agents, literature disseminated.

Thursday, October 08, 1998

Presented a Bermuda Educational Seminar at the Princeton Marriott, Princeton, NJ. by J. Guishard. 50 agents, literature disseminated.

Tuesday, October 13, 1998**-- Thursday, October 15, 1998**

Participated in I.T. & M.E. Show, McCormick Place North, Chicago, Illinois by Mary Castro, Dianne Carlson and Karin Darrell. Approximately 312 meeting planners and travel agents visited booth, literature disseminated.

Participated in ASTA World Congress in Los Angeles, CA by L. Woolridge. 6000 delegates attended, literature

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Tuesday, October 13, 1998— **Thursday, October 15, 1998**

disseminated.

Thursday, October 15, 1998— **Thursday, October 15, 1998**

Participated in ASTA World Congress Trade Show, Los Angeles Convention Center; attended W. Glenn Bean; 2,500 travel agents attended; literature disseminated.

Participated in ASTA World Congress Trade Show, Los Angeles Convention Center, by T, MacDonald. 2,500 travel agents attended, literature disseminated.

Monday, October 19, 1998

Participated in the Travel Impressions Trade Show at the Crest Hollow Country Club, Woodbury, NY by P. Pitt. 300 people, literature disseminated.

Hosted a Bermuda Day at National Leisure Group, Wobun, MA by T. MacDonald. 30 travel agents attended, literature disseminated.

Participated in TNT Trade Show at the Sheraton Tara Hotel, Braintree, MA by D. Tavares. 175 travel agents attended, literature disseminated.

Tuesday, October 20, 1998

Participated in the Travel Impressions Trade Show at the Meadowlands, NJ. by J. Guishard. 275 agents, literature disseminated.

Presented an In House seminar at Globetrotters in Downers Grove, IL. by L. Woolridge. 25 agents attended, literature disseminated.

Presented a Bermuda Educational Seminar at the Radisson Hotel, Marlboro, MA by T. MacDonald, D. Adams, D. Tavares, 82 travel agents attended, literature disseminated, video "Your Island Country Club" shown.

Participated in TNT Trade show at the Crowne Plaza Hotel, Worcester, MA by D. Tavares. 120 travel agents attended, literature disseminated.

Wednesday, October 21, 1998

Participated in the Travel Impressions Trade Show at the Valley Forge Convention Center, King of Prussia, PA. by M. Outerbridge. 300 agents, literature disseminated.

Participated in the Travel Agents of Suffolk County Trade SAhow at the Holiday Inn MacArthur Airport, Ronkonkoma, NY by P. Pitt. 150 people, literature disseminated.

Participated in TNT Trade show at the Marriott Hotel, Burlington, MA by D. Adams. 140 travel agents attended, literature disseminated.

Thursday, October 22, 1998

Participated in the Travel Impressions Trade Show at the Baltimore Convention Center, Baltimore, MD. by M. Outerbridge. 450 agents, literature disseminated.

Participated in the TNT Trade Show at the Courtyard Marriott, Manchester, NH by D. Adams. 211 Travel agents attended, literature disseminated.

1/14/1999

THE BERMUDA DEPARTMENT OF TOURISM
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Friday, October 23, 1998

Participated in TNT Trade Show at the Crowne Plaza Hotel, Natick MA by D. Adams.
43 Travel Agents attended, literature disseminated.

Monday, October 26, 1998

Presented a Bermuda Educational Seminar at the Marriott Crystal Gateway, Arlington, VA by M. Outerbridge. 49 travel agents attended, literature disseminated.

Tuesday, October 27, 1998

Presented a Bermuda Educational Seminar at the Pyramid Club, Philadelphia, PA by M. Outerbridge. 52 travel agents attended, literature disseminated.

Monday, November 02, 1998

Participated in the Long Island ASTA Trade Show, Melville Marriott Hotel, Melville, NY. by P. Pitt. 300 people attended, literature disseminated.

Wednesday, November 04, 1998

Participated in the US Airways Trade Show at the Wyndham Franklin Plaza, Philadelphia, PA. by M. Outerbridge. 450 people attended, literature disseminated.

Participated in ISTA-ASTA Tall Ships 2000 meeting, Sheraton Hotel, San Pedro, CA; attended W. Glenn Bean; 250 participants; literature disseminated.

Thursday, November 05, 1998

Attended the Vermont Society of Travel Agents Trade Show, Sheraton Hotel, Burlington, VT by D. Tavares. 130 travel agents attended, literature disseminated.

Saturday, November 07, 1998

Participated in the Van Zile Travel Expo Show, Riverside Convention Center, Rochester, NY. by P. Pitt. 500 people attended, literature disseminated.

Tuesday, November 10, 1998

Participated in the CT ASTA Trade Show at Sante's Manor, Milford, CT by D. Tavares.
150 Travel agents attended, literature disseminated.

Thursday, November 12, 1998

Participated in the US Airways Product Show, Pittsburgh Conference Center, Pittsburgh, PA. by J. Guishard. 500 people attended, literature disseminated.

Monday, November 16, 1998

Participated in the Continental Vacations Trade Show, Westchester Marriott, Tarrytown, NY. by P. Pitt. 200 people attended, literature disseminated.

Participated in the Kingdom Vacations Travel Show at the Martins West Hotel, Baltimore, MD. by M. Outerbridge. 450

Monday, November 16, 1998

people attended, literature disseminated.

Tuesday, November 17, 1998

Participated in the Kingdom Tours Product Show, Monroeville. PA. by J. Guishard.
500 people attended, literature disseminated.

Thursday, November 19, 1998

-- **Tuesday, November 24, 1998**

Participated in National Coalition of Black Meeting Planners, MGM Grand Hotel, Las Vegas, Nevada by Karin Darrell.
Approximately 55 meeting planners visited booth, literature disseminated.

Participated in the Kingdom Vacations Trade Show at the Adams Mark Hotel, Philadelphia, PA. by M. Outerbridge. 500 people attended, literature disseminated.

Participated in the Continental Airlines Vacations Trade Show in Cleveland, Ohio by L. Woolridge. 600 agents attended, literature disseminated.

Wednesday, December 02, 1998

-- **Wednesday, December 02, 1998**

Presented an In House Seminar at Viking Travel in LaGrange, Illinois by L. Woolridge. 12 agents attended, literature disseminated.

**SCHEDULES A & B - NEW YORK OFFICE
JULY 1 - DECEMBER 31, 1998**

SCHEDULE "A"

OPENING BALANCE JULY 1, 1998	\$701,219.00	
FUNDS RECEIVED FROM BERMUDA	\$1,292,035.00	\$1,993,254.00

SCHEDULE "B"

SALARIES	\$8,093.00
OTHER PERSONNEL COSTS	\$185,204.00
TRAVEL & ENTERTAINMENT	\$121,310.00
TRAINING	\$29,467.00
TELEPHONE/POSTAGE/SHIPPING	\$157,561.00
PROFESSIONAL SERVICES	\$243,186.00
OFFICE & EQUIPMENT RENTALS	\$277,662.00
OFFICE & EQUIPMENT REPAIRS	\$2,086.00
INSURANCE	\$277.00
ELECTRICITY	\$0.00
SUPPLIES & EQUIPMENT	\$42,783.00
SPECIAL SALES PROMOTIONS	\$507,862.00
PRINTING	\$13,771.00

CLOSING BALANCE DECEMBER 31, 1998

\$1,589,262.00

\$403,992.00

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**SCHEDULES A & B - ATLANTA OFFICE
JULY 1 - DECEMBER 31, 1998**

SCHEDULE "A"

OPENING BALANCE JULY 1, 1998	\$63,796.00	
FUNDS RECEIVED FROM BERMUDA	\$197,155.00	
		\$260,951.00

SCHEDULE "B"

SALARIES	\$2,307.00	
OTHER PERSONNEL COSTS	\$29,309.00	
TRAINING	\$1,477.00	
TRAVEL & ENTERTAINMENT	\$53,928.00	
TELEPHONE/POSTAGE/SHIPPING	\$26,076.00	
PROFESSIONAL SERVICES	\$0.00	
MEMBERSHIP FEES	\$0.00	
OFFICE & EQUIPMENT RENTALS	\$20,914.00	
OFFICE & EQUIPMENT REPAIRS	\$5,888.00	
INSURANCE	\$0.00	
ELECTRICITY	\$0.00	
SUPPLIES & EQUIPMENT	\$21,751.00	
SPECIAL SALES PROMOTIONS	\$1,187.00	
PRINTING	\$6,856.00	
		\$169,693.00
CLOSING BALANCE DECEMBER 31, 1998		\$91,258.00

SCHEDULES A & B - BOSTON OFFICE
JULY 1 - DECEMBER 31, 1998

SCHEDULE "A"

OPENING BALANCE JULY 1, 1998	\$48,144.00	
FUNDS RECEIVED FROM BERMUDA	<u>\$190,071.00</u>	
		\$238,215.00

SCHEDULE "B"

SALARIES		\$0.00	
OTHER PERSONNEL COSTS		\$19,329.00	
TRAINING	594		
TRAVEL & ENTERTAINMENT		\$28,942.00	
TELEPHONE/POSTAGE/SHIPPING		\$15,930.00	
PROFESSIONAL SERVICES		\$26,768.00	
OFFICE & EQUIPMENT RENTALS		\$17,849.00	
OFFICE & EQUIPMENT REPAIRS		\$2,466.00	
OFFICE & PROPERTY INSURANCE		\$9,014.00	
ELECTRICITY		\$1,233.00	
SUPPLIES & EQUIPMENT		\$4,372.00	
SPECIAL SALES PROMOTIONS		\$32,692.00	
PRINTING		\$633.00	
			\$158,595.00
CLOSING BALANCE DECEMBER 31, 1998			\$79,620.00

**SCHEDULES A & B - CHICAGO OFFICE
JULY 1- DECEMBER 31, 1998**

SCHEDULE "A"

OPENING BALANCE JULY 1, 1998	\$42,668.00	
FUNDS RECEIVED FROM BERMUDA	<u>\$158,506.00</u>	
		\$201,174.00

SCHEDULE "B"

SALARIES	\$0.00	
OTHER PERSONNEL COSTS	\$1,316.00	
TRAINING	\$464.00	
TRAVEL & ENTERTAINMENT	\$10,902.00	
TELEPHONE/POSTAGE/SHIPPING	\$11,239.00	
PROFESSIONAL SERVICES	\$3,465.00	
OFFICE & EQUIPMENT RENTALS	\$5,376.00	
OFFICE & EQUIPMENT REPAIRS	\$0.00	
OFFICE & PROPERTY INSURANCE	\$0.00	
ELECTRICITY	\$44.00	
SUPPLIES & EQUIPMENT	\$941.00	
SPECIAL SALES PROMOTIONS	\$3,428.00	
PRINTING	\$1,716.00	
		<u>\$38,891.00</u>
CLOSING BALANCE DECEMBER 31, 1998		\$162,283.00

SCHEDULES A & B - LOS ANGELES
JULY 1 - DECEMBER 31, 1998

SCHEDULE "A"

OPENING BALANCE JULY 1, 1998	\$0.00	
FUNDS RECEIVED FROM BERMUDA	\$45,898.00	\$45,898.00

SCHEDULE "B"

SALARIES	\$0.00	
OTHER PERSONNEL COSTS	\$2,174.00	
TRAVEL & ENTERTAINMENT	\$12,591.00	
TRAINING	\$0.00	
TELEPHONE/POSTAGE/SHIPPING	\$9,064.00	
PROFESSIONAL SERVICES	\$8,508.00	
OFFICE & EQUIPMENT RENTALS	\$900.00	
OFFICE & EQUIPMENT REPAIRS	\$1,155.00	
INSURANCE	\$0.00	
ELECTRICITY	\$0.00	
SUPPLIES & EQUIPMENT	\$1,389.00	
SPECIAL SALES PROMOTIONS	\$9,658.00	
PRINTING	\$277.00	
		\$45,716.00
CLOSING BALANCE DECEMBER 31, 1998		\$182.00



Bermuda

Department of Tourism

Sheet1

Publications Distributed by The Bermuda Department of Tourism						
July - December 1998						
Publications				Prepared & Printed By		
94,760	Where to Stay In Bermuda			Acme Press, MA.		
49,615	Bermuda Nov-March Brochure			PBM Graphics, NC		
185,725	Travel Tips			Island Press, Bermuda		
54,900	Bermuda Golf Guide			Acme Press, MA		
58,610	Summer Rate Sheets			Island Press, Bermuda		
39,225	Fall to Spring Rate Sheets			Island Press, Bermuda		
464	Bermuda Blue Books			Bermuda Press, Bermuda		
126,050	Handy Reference Map			Bermuda Press, Bermuda		
8,645	Bermuda Festival Brochure			Island Press, Bermuda		
243,905	Bermuda Sand Bags			Kinney Associates, NJ		
800	Map Posters			Allan O'Keefe Group, CT		
6,410	Golf Posters			Allan O'Keefe Group, CT		
7,110	Tennis Posters			Allan O'Keefe Group, CT		
3,625	Bermuda Beach Posters			Acme Press, MA		
400	Flora & Fauna Posters			Aardvark, Canada		
39,800	Bermuda Shell Brochures			Island Press, Bermuda		
97,370	Bermuda Letterheads			Sims Brecher Service, NY		
1,770	Bermuda Window Displays			Allan O'Keefe Group, CT		
17,863	Group & Incentive Sales Kits			DDB Needham, NY		
12,424	Bermuda Secrets			Bermuda Press, Bermuda		
36,900	Bermuda Postcards			Island Press, Bermuda		
15,425	Bermuda Plastic Bags			Amco Plastics, NY		
49,480	Important Notice Flyers			Metro Seliger Industries, NY		
62,900	Bermuda Wedding & Honeymoon Guide			Bridal Guide, NY		
12,445	Bermuda Family Guide			Lane Press, Canada		
14,675	Nov-Mar Travel Agents Guide			Island Press, Bermuda		
93,575	What To Do Rate Sheet			Bermuda Press, Bermuda		
199,125	What To Do In Bermuda			Aardvark, Canada		
2,500	Inns of Bermuda			Porter Novelli, NY		
1,400	Calendar of Events			Bermuda Press, Bermuda		
400	Natural & Cultural Heritage Guide			Bermuda Press, Bermuda		
11,550	Where To Dive			Rodales Scuba Mag. NY		
3,600	Dive Guide & Shipwreck Program			Skin Dive Mag. NY		
9,358	Snorkeling Poster			Acme Press, MA		

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6,460	Family Poster				Acme Press, MA	
3,550	Explore Bermuda				Bermuda Press, Bermuda	
9,800	Dining At A Glance				Bermuda Press, Bermuda	